



**Walt R. Simpson, CPA**

189 Johnson Circle \* New York, NY 10019 \* (718) 913-5515/(718) 728-5123 \* wsimpson@yahoo.com

## Chief Financial Officer :: Director of Business Finance :: Corporate Controller

*Audit and manage corporate financials (up to \$23MM in revenue); oversee P&L, departmental budgeting, contract management, banking, treasury management, and corporate tax planning and returns.*

Senior financial professional who audits, analyzes, and streamlines financial, tax, and accounting functions for mid to large businesses, addressing on-going operational issues affecting profitability. Identify and address financial findings and change management strategies, coordinate and utilize during business planning and steering phases. Utilize effective communication on the human side of human resources and staff management, applying best practices from new and seasoned personnel. Work history encompasses an extensive background surrounding franchisees — assist with educating and following financials for multiple business locations, including contracts, budgeting, and profit/loss reporting. Network closely with outside auditors, bankers,



© 2018, All Rights Reserved, Teena Rose  
Call Teena today at (937) 325-2149, for a high-quality resume and cover letter. Ask about the additional job-search assistance available.

### Education

- M.S., Accounting** (*Emphasis: Tax*) • Wright State University, Dayton, OH • expected December 2009
- B.S., Business and Accounting** • Wright State University, Dayton, OH
- Certified Public Accountant (CPA)**

### Professional Career

#### **Chief Financial Officer (CFO)/Tax Manager, Company Confidential • 1992 – 2015**

*(Led complete financial, tax, and accounting functions for nine divisions and 140 corporate and franchised convenient stores with the assistance of 38 accounting, data processing, human resources, and employee benefits. Prepared, reviewed and discussed overall "financial health" with the Board of Directors, Shareholders, and financial stakeholders.)*

- : **Led complete human resources tasks while serving as Corporate Personnel Director.** Managed recruitment, hiring, training, coaching, and delegation of tasks. Selected top performers and developed a loyal staff that resulted in a meager 2% turnover rate amongst staff with an average 20-year tenure.
- : **Authored and directed the completion of reports utilized by management teams during business steering and analysis meetings,** as well as, for third-party accounting firms to complete year end audits of the financial statements
- : **Consulted with franchisees on a variety of financial and management issues, including those involving accounting, finances, and reporting.** Assisted franchise owners with interperating financial statements, budgetary line items and other accounting/financial documents designed to maximize profits and owners return on investment.
- : **Collaborated with legal teams when negotiating new franchise and buy/sell agreements, franchise buy-backs, and other multi-layer contracts requiring counsel.** Worked with attorneys on other legal issues that rose involving employment/labor law or concerns relative to occupational safety/health compliance.
- : **Appointed as Corporate Secretary in 1995, reviewing and implementing in excess of 300 lease and franchise agreements, as well as, \$5MM in store purchase contracts in collaboration with legal counsel.** Directed store valuations to determine purchase price and/or terms.